

## Contact

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[www.hoopil.com/](https://www.hoopil.com/) (Portfolio)

## Top Skills

Team Leadership  
Product Management  
Project Delivery

## Languages

Afrikaans  
English (Full Professional)

# Duncan de Klerk

IT executive providing software related services and business strategy.

Pretoria, Gauteng, South Africa

## Summary

IT Professional with 24 years of technical and business experience. Proven expertise in Fintech, Web3 and Data Analytics. Skilled at strategic planning and building strong partnerships and executing on organizational goals using new and innovative technologies.

### Professional:

Part of a couple of startups and actively involved in all areas to build a new company, mergers and selling of a company. As a director I have also a lot of experience in pre-sales/business development, operations, finance, strategy, partnerships and investments.

I enjoy collaborating with business and bridging the technical gap.

### Personal:

I am passionate about making a difference in people's lives using technology.

I'm specifically interested in technology, business, sports, sustainability, agriculture, coffee, automotive and design(architecture).

I believe that vision, leadership, personal development, company culture and innovation are key pillars to achieving success as a collective.

### My strengths are:

- Analytical and detail oriented
- Think out of the box (What if and solution orientated)
- Technical and quick learner
- Structured, logical thinking and task orientated
- Leadership - take lead, plan, mobilise people, motivate and execute
- Strategic, big picture, challenging status quo

(Gallup / Clifton Strength Finder report: Deliberative, Command, Focus, Responsibility, Futuristic)

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## Experience

### Hoopil

#### IT Consultant

April 2008 - Present (17 years 6 months)

Pretoria, Gauteng, South Africa

- Providing IT consulting services (Program Management, Analytics, Software Design/Architecture and development with the focus on Web3 technologies)
- Air Roast and supply of specialty coffee beans
- Investments (Partnerships, Private Equity, Digital Tokens)
- Importer and distributor of (PPE, Sport performance) cooling apparel
- Reseller of motorcycle and cycling protection apparel

### Global 12

#### Chief Technology Officer

February 2024 - August 2025 (1 year 7 months)

South Africa

Grow the Global12 Private Bank Fintech and Crypto division with various roles:

- CIO role: Advising and implementing a comprehensive internal technology strategy, processes and structures across the diverse companies under the B6 Group umbrella. Manage IT budget and forecasting.
- Solution Architecture & Partner management: Input into system design and partner contracts and delivery.
- Product Manager: Product Owner and overseeing coordination (Analyst, Design, Delivery, Support) and account management.
- Software Delivery & IT Ops: Responsible for implementing offshore banking and systems(TradFi) and bridging the gap with cryptocurrency (DeFi, RWA) focusing on payments and investments.
- Data Analytics: Implement proper data management (Data Engineering, Data Modelling, Business Intelligence/Data Science)

### Shyft Control

#### Solutions Architect

January 2022 - February 2024 (2 years 2 months)

Pretoria, Gauteng, South Africa

- Shyft Control build a a digital business canvas product (CanvasEvolution) to integrate into Jira (Atlassian)
- Deploy decentralised nodes for mining crypto and to experiment integration with the Web3 eco system (Helium, WeatherXM, MystNode, Flux, HiveMapper,

Theta Elite Edge) E.g. investigated how it can help the agriculture industry and builds a business case including supply chain and the hospitality industry.

## Adapt IT Holdings Limited

2 years 8 months

Product Owner

May 2021 - August 2021 (4 months)

South Africa

- Responsible for the Advance Analytics product roadmap and strategy
- Ensure collaboration and implement structure between marketing, business development, design, architecture, software development, BI and support.
- Budgeting and reporting

## Head of Advanced Analytics Solutions

January 2019 - April 2021 (2 years 4 months)

Midrand, South Africa

- As the Analytics Solution Stream Owner(Manager) we build the following solutions:
  - Enterprise Data Warehouse
  - Revenue Assurance & Fraud Detection Management
  - Enterprise Search
- I was responsible for P/L, strategy and team management (Marketing, Business Development, RFP's, PoC's, Design, Architecture, Development, Support) contracts and joint ventures and partnership

## Motorrad Executive Rentals

Director

January 2006 - June 2019 (13 years 6 months)

South Africa

- Served as a non-executive director on the board to provide input into the strategy and business operations.

## Conor Solutions

Head of Insight Solution & Business Owner

October 2009 - December 2018 (9 years 3 months)

Pretoria

- Established a business unit that delivered consultancy services and software solutions specialising in enterprise search and data analytics.
- Responsible for building out the company and putting the relevant structures in place and filling the gaps

- Implemented the various system together with partner and contract management
- Responsible for P/L and product management

## Vodacom

### Information System Analyst

December 2009 - January 2011 (1 year 2 months)

South Africa

- Oversaw implementation of mobile market place project initiated by Vodafone
- Strategic advice around Enterprise and e-Commerce related to search.
- Perform System Analysis and partner management

## Vodafone

### ICT Consultant

March 2009 - September 2009 (7 months)

London, England, United Kingdom, Düsseldorf, Germany

- Work at Vodafone Global as part of the product team developing and rolling out a mobile market place (MyWeb) to take advantage of the new smart phone area.
- Product Release Management working with development and operation teams to manage and improve processes (London Mar-Jun)
- Support (Trouble shooting, deployments) of the implemented system (Düsseldorf Jul-Sep)
- Country (South Africa) representative ensuring successful localised implementation

## Momentum

### Analyst/Developer

September 2008 - February 2009 (6 months)

Gauteng, South Africa

- Full stack developer on a Call Agent system used to market insurance products

## First National Bank

### Analyst/Developer

July 2005 - August 2008 (3 years 2 months)

- Consult in the Content Management space(Documentum)
- Service as team lead and provide development services

## Software Futures

### Software Developer

January 2005 - June 2005 (6 months)

City of Johannesburg, Gauteng, South Africa

- Work on Portal project at Vodacom (Vodacom Service Provider)
- Java and frontend developer to implement various portlets to replace the existing website

Waymark (previously Excel)

Developer, Architect and Tech Lead

January 2001 - December 2004 (4 years)

Pretoria, Gauteng, South Africa

- Java Developer working for contracting house supplying Document and Content management solutions using Documentum
- Pre-sales, build PoC's, installed and maintained various systems across different industries(
  - Medical Insurance (Discovery)
  - Government (Police, Justice, National Prosecuting Agency)
  - Reinsurance (SwissRe)
  - Banking (First National Bank)

Note worthy achievements and projects:

- Digitise the Department of Justice Civil and Criminal court case management system using dynamic generated digital Adobe forms that can be signed using fingerprint readers.
- I was the main developer and later team lead of an abstraction layer (API gateway) to display scanned images all cheques and other related images stored and managed in Documentum

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## Education

University of Pretoria

B.Sc. Computer Science, Computer Technology/Computer Systems

Technology · (January 1997 - December 2000)

University of Pretoria

Computer Systems Bachelor of Science (BSc Hon), Computer

Science · (1997 - 2000)

Menlo Park

Matric · (1994 - 1996)